

Consultant Name _____

Date _____

My monthly commissionable sales goal

My monthly party commissionable sales (or average)

Equals the number of parties I need to hold _____

(A divided by B = C)

My monthly Income Goal _____

(based on 25% commission....ex \$4200 X 25% = \$1050)

Plus I plan to recruit _____ consultants during this time.

TIME INVESTMENT FORMULA

I will make time to work _____ hours a week...in my office

I can hold _____ parties per week

_____ parties X 3 (ave. time for a party) = _____ per week